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Compensation System, and how other aspects of a Keller Williams Market Center ' s financial results are determined and evaluated. Any exercises are entirely hypothetical.

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Ignite Power Session 3: Open Houses – v3.3 © 2011 Keller Williams Realty, Inc. 3-9 1-3 Days Before the Open House Spend the day or two before the open house giving your home a thorough cleaning inside and out. As a general rule, repair anything that

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in the Game Negotiations are an
integral part of most real estate
transactions. In fact, they are so

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important that in a 2014 National Association of Realtors (NAR) survey of buyers and sellers, negotiations ranked second in the list of what buyers want most from their agent

NEGOTIATE THE DEAL - Keller

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